



The role of BLSI in the Belgian eHealth sector



Sprint #1, BLSI, Brussels, 19th September 2017

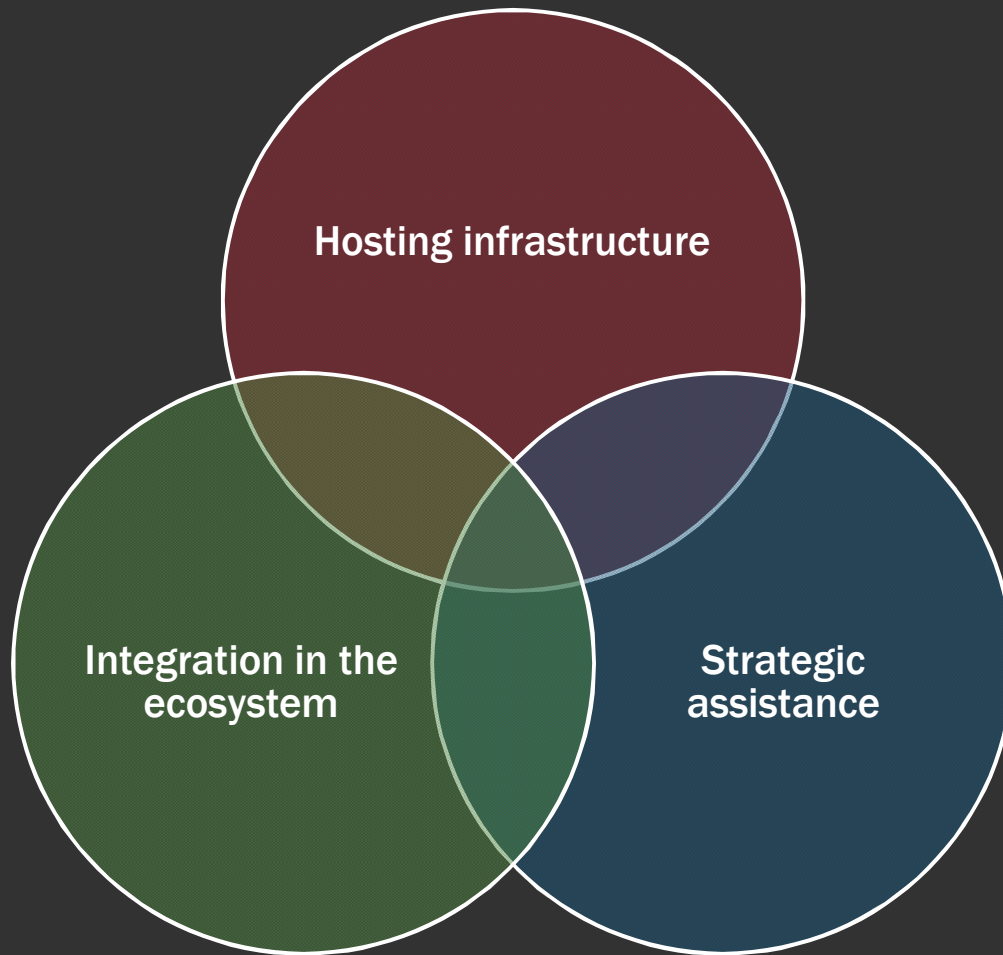
The **Brussels Life Science Incubator (BLSI)** is the Brussels-Capital Region's business incubator which is designed to support young entrepreneurs in creating innovative businesses in the life sciences and health sector.

It offers a dynamic environment that is particularly well-suited to the fields of:

- **e-Health**
- Medical devices
- Biotechnologies

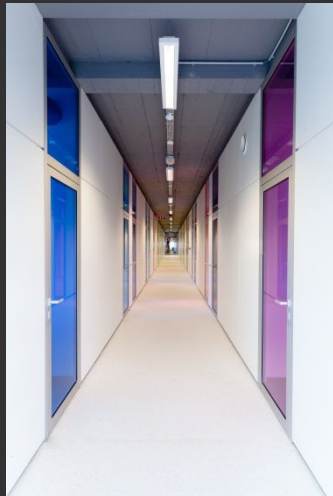


BLSI Incubation process



**3-Axes
approach**

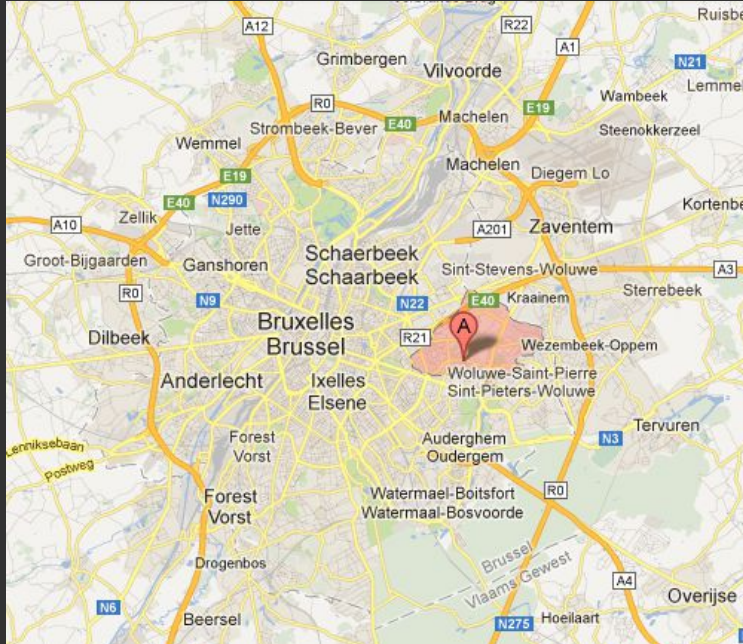
- A warm fully-equipped **infrastructure**
- **Synergies** with academia and the medical world
- **Personalised support** in structuring their business project
- **Advice and funding opportunities** from Brussels public organisations and the Louvain Technology Transfer Office
- A **location in the middle of the Brussels site** of the Université Catholique de Louvain (UCL): 26,000 people visit the site every day - students, researchers, doctors and clinic patients



**All-in
formula**

The **site** includes:

- The Cliniques Universitaires Saint-Luc
- The faculty of Medicine and Dentistry
- The faculties of Pharmacy and Public health
- 5 internationally-renowned research institutes



**UCL
Brussels
site**



« Plug & Play » model

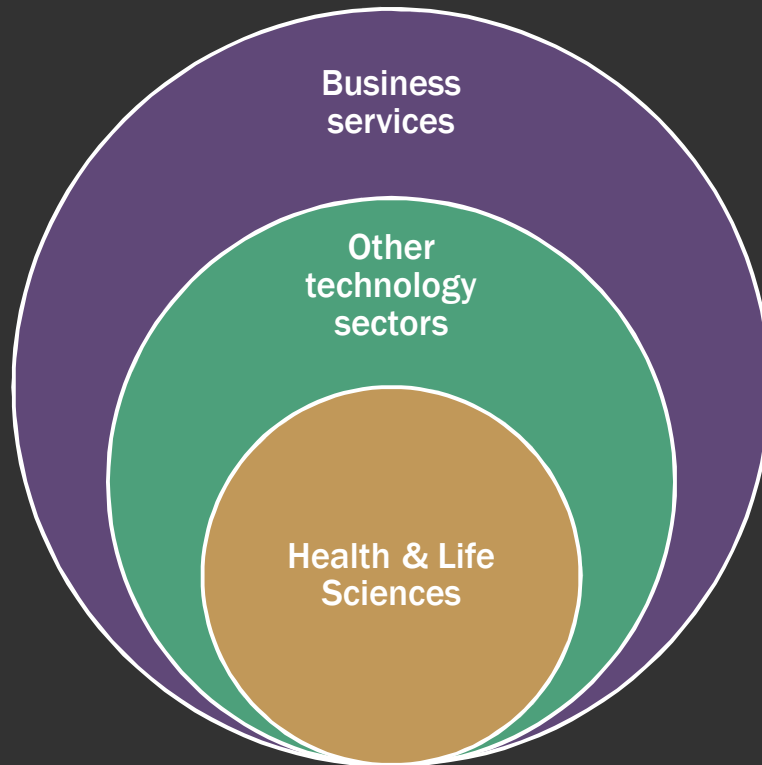
- Offices
- Laboratory spaces
- Meeting rooms
- Other shared surfaces



Infrastructure

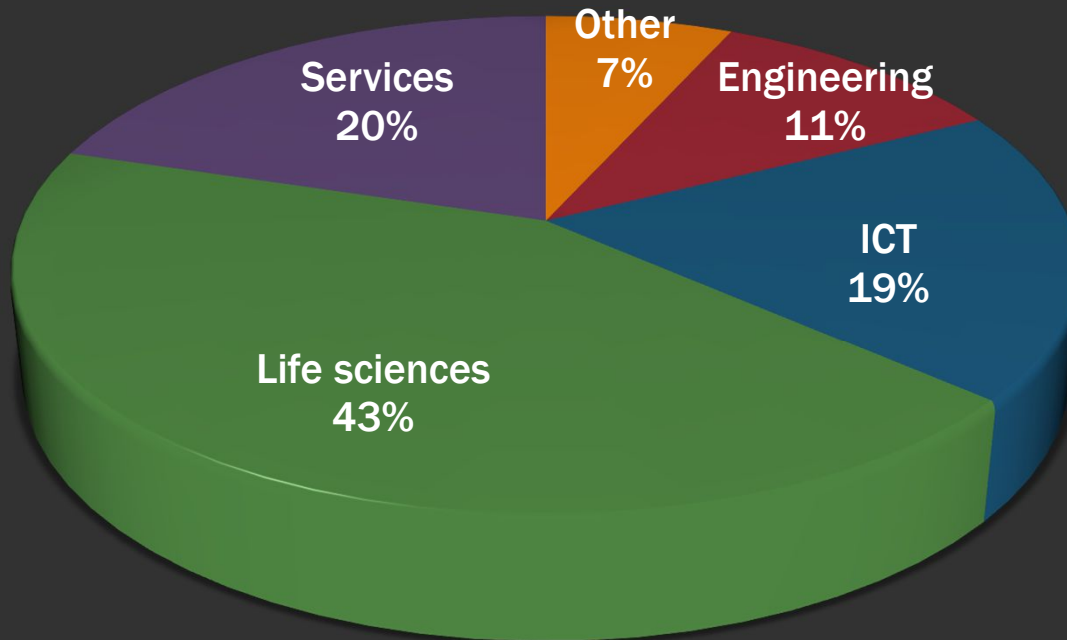
BLSI hosts **start-ups** in different sectors:

Our preferred sector is **Health**, but heterogeneity is adopted because it's conducive to complementarities



**Internal
ecosystem:
Community**

Ecosystem favourable to the development of young companies



Sectors

Already present at BLSI: patent office, medical device consultant, recruitment agency, tax specialist, web designer...

Possible **synergies** with Cliniques univ. Saint-Luc

- **Confronting business projects with the field**
 - Is my product / service really useful?
 - Should I make it more ergonomic?
 - Does it contain all the necessary features?
 - About the business model
 - Is the price appropriate?
 - Cost per delivered service or annual fee?
 - Who will be responsible for the after-sales service?
 - What are the conditions of payment (sufficient working capital)?
 - What about normative aspects?
 - ...
- **Joint projects**
 - Clinical tests
 - Joint R&D project
 - Provision of a researcher (PhD, post-doc)

**Examples of
collaboration**

Some start-ups currently hosted



Start-ups

More information

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